

XERPIUM

# Generic

## Enterprise Resource Planning

Complete integrated ERP solution for  
generic industry

**2000+**

MODULES

**AI**

ASSISTANT

**SaaS**

/ ON  
PREMISE

English Edition — [brosur.xerpium.com](https://brosur.xerpium.com)

## XERPIUM ERP Ecosystem

XERPIUM ERP is an enterprise-grade ERP solution based on XERPIUM 18 — covering all core business modules: Sales & CRM, Purchase, Inventory, Accounting, HR & Payroll, Manufacturing, Project, Website, POS, plus AI Assistant, Dashboard Studio, Dynamic Stage Workflow, Turbo Report, and 32 ready-to-install industry-specific Charts of Accounts.

## Sales & CRM

**CRM** — Lead pipeline, opportunity kanban, probability, expected revenue, lost reasons, activity planning, email integration

**Quotation** — Order type, revision tracking, auto-cancel expired quotes

**Sale Order** — Automatic workflow: validate, invoice, payment, stock — tier validation with multi-level approval

**Pricing** — Global/fixed discount, price list surcharge, product recommendation, loyalty program, coupon

**Delivery** — Split by date, multi-address, lot/serial selection, per-line warehouse sourcing

**Invoice** — Advance payment, invoice plan, force invoiced, split payment, payment sheet

## Purchase

**Purchase Request** — Full PR workflow: draft → approve → in progress → done, allocation to PO lines

**RFQ/PO** — Blanket order, order type, multi-tier approval, auto-approve, approval block, exception rules

**Down Payment** — Advance payment, deposit invoice, invoice plan, work acceptance (gov/construction)

**Pricing** — Triple discount, general discount, last price info, price recalculation, secondary UoM

**Delivery** — Split by date, location per line, manual delivery, reception status

**Supplier** — Rating, certificate, inbound AQL inspection, allowed product, supplier calendar

## Inventory

**Multi-Warehouse** — Location zone/area/rack/bin, storage type, ABC strategy, putaway rules

**Stock Movement** — Receipt, delivery, internal transfer, dual approval, barcode scan

**WMS Mobile** — Shopfloor: reception, delivery, cluster picking, GS1 barcode, dangerous goods

**Lot/Serial** — Auto-create lot, import serial, filter by location, return propagation, archive, lock

**Cycle Count** — Scheduled rules, discrepancy tracking, lockdown, verification request

**Valuation** — FIFO report (SVL), stock card per product per warehouse, landed cost

**ATP** — Available to promise, immediately available, unreserved stock, free quantity

## Accounting & Finance

**General Ledger** — GL, Trial Balance, Partner Ledger, Aged AR/AP, export XLSX

**Cash & Bank** — Cash/bank book, bank statement import (OFX/CSV/PDF), reconciliation

**Invoice** — Multi invoice layout, credit limit, follow-up, PDC, journal audit

**Asset** — Fixed asset registry, depreciation (linear/degressive), disposal

**Budget** — Budget post, vs actual, percentage achievement, analytic

**Turbo Report** — Direct SQL, <1 minute report generation, multi-company consolidation

**Cash Flow** — Operating/investing/financing, tag-based grouping, Sankey visualization

**32 Industry COAs** — Ready to install: manufacturing, retail, koperasi, hospital, hotel, etc.

## HR & Payroll

**Employee** — Employee data, family, documents, fixed-term/permanent contracts, transfer history

**Recruitment** — Applicant tracking, AI CV screening, AI interview, question bank

**Attendance** — Check-in/out, overtime calendar-based (workday/holiday)

**Leave** — Annual leave, sick, permission — email to leave

**Indonesian Payroll** — BPJS Health & Employment (JKK/JKM/JHT/JP), income tax Art. 21 (TER & Article 17)

**Loan** — Employee loans, salary advance, payslip auto-deduction

**KPI** — Performance indicator per position, contract-based evaluation, batch processing

**Offboarding** — Resignation, exit checklist, relieving letter

## Manufacturing & Quality

**MRP** — Manufacturing Order, BOM multi-level, Work Center, Work Order, routing

**Quality Control** — Control points (QCP####), checks (QC####), alerts (QA####), AQL

**PLM** — ECO (Engineering Change Order), BOM versioning, approval workflow

**Maintenance** — Equipment registry, preventive/corrective maintenance, work order

**Costing** — WIP journal, cost rollup (material + labor + overhead), COGS

**Journal** — Component consumption → WIP → Finished Goods → COGS — auto journal

## Project Management

**Scrum** — Sprint planning, backlog, velocity tracking, sprint close wizard, retrospective

**Waterfall** — Phase gate approval, predecessor constraint, milestone dates, deliverables

**Task Board** — Kanban, story points, priority, type (feature/bug/tech-debt), tags

**Team Allocation** — Employee + role (PM/BA/Developer/QA/DevOps/UIUX), date range, hours/week

**Timesheet** — Weekly/bi-weekly submission, approval, billable/non-billable, portal

**Budget & Billing** — Fixed price, T&M, milestone billing — budget vs actual, profitability %

**Technology Stack** — Tag per project: frontend, backend, database, DevOps, mobile

## AI Assistant

**Natural Language** — Create SO, PO, invoice via chat

**Data Lookup** — Search products, customers, stock via NL

**MRP Intents** — "Create an MO for 100 units", "Confirm MO/00123"

**100+ Tools** — Sales, purchase, inventory, accounting, HR, manufacturing

**11 Languages** — EN, ID, ES, FR, DE, PT, ZH, JA, KO, RU, AR

**Attachment** — Spreadsheet, PDF, image → AI processing

## Dashboard Studio

**19 Chart Types** — Tile, line, bar, pie, doughnut, scatter, gauge, map, Sankey

**AI Generate** — Natural language → complete dashboard

**NL → SQL** — Natural language → SQL query real-time

**Data Source** — ORM model queries + raw PostgreSQL SQL

**Filter Bar** — Date range, company, partner, analytic — global

**Template Library** — 33 ready-to-use industry dashboards

## ⚙️ Dynamic Stage

**Configurable** — Stage per model: Python hooks, server actions, RBAC

**SO Stage** — Draft → Sent → Confirm → Done → Cancel

**PO Stage** — Draft → Review → Approved → PO → Done

**Stock Stage** — Draft → Waiting → Ready → Done

**Kanban View** — Visual drag-drop board per stage

**State Sync** — Auto-sync stage ↔ native state field

## 📊 Turbo Report

**Direct SQL** — Bypasses the ORM, financial reports in <1 minute

**6 Reports** — Balance Sheet, P&L, Trial Balance, Partner Ledger, Cash Book, Bank Book

**Consolidation** — Multi-company, inter-company elimination

**Comparison** — Month-over-month, year-over-year

**Report Cache** — 7 materialized views for instant access

**Year Closing** — Automatic year-end closing wizard

## 🏪 POS & E-Commerce

**Point of Sale** — Multi-cashier, offline mode, REST API, 11 endpoints

**GoBiz GoFood** — OAuth 2.0, menu sync, webhook order, QRIS payment

**Marketplace** — Shopee & Tokopedia integration: sync product, order, stock

**Website Builder** — E-commerce, product catalog, cart/checkout, payment gateway

**Customer Portal** — Order history, invoice download, self-service

## Project Management

**Agile Method** — Scrum (sprint, backlog, velocity), Waterfall (phase gate, milestone), Kanban

**Task Management** — Story points, priority, type (feature/bug/tech-debt/spike), tags, stage, assignee

**Team Allocation** — Employee + role (PM/BA/Developer/QA/DevOps/UIUX), date range, hours/week

**Timesheet** — Weekly/bi-weekly submission, approval, billable/non-billable, portal

**Budget** — Budget vs actual, profitability %, hourly rate, estimated hours

**Billing** — Fixed price, T&M, milestone billing — link to sale order & invoice

**Forecast** — Resource planning, project demand lines, timeline forecasting

**Task Features** — Pull request link, stock moves, material tracking, parent blocking, code generation

**Portal** — Task visibility per portal user, update, description

**Merge & Version** — Project merge, versioning, task ancestor tracking

## Sales → Inventory

SO → delivery order → stock update

Lot/serial selection on SO lines

Delivery split by commitment date

## Purchase → Inventory

PO → goods receipt → stock valuation

Three-way matching PO/Receipt/Invoice

Reorder rules → auto purchase request

## Sales → Accounting

SO confirm → automatic invoice

Advance payment, invoice plan

COA revenue recognition per product

## Manufacturing → Accounting

MO → WIP journal → COGS

Cost rollup material + labor + overhead

Variance analysis

## HR → Accounting

Payroll → journal entries

BPJS & Income Tax Art. 21 automatic posting

Loan deduction from payslip

## Sales → E-Commerce

Website → sale order → delivery

Customer portal → invoice → payment

Marketplace sync → stock update

## All Modules → AI

100+ AI tools across all modules

Multi-lingual, attachment processing

Natural language to XERPIUM actions

## All Modules → Dashboard

19 chart types for any model

AI auto-generate, NL→SQL

33 industry dashboards included

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**Xerpium ERP** — [xerpium.com](https://xerpium.com)

Contact us for a free demo

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