

XERPIMUM

Distribusi

Enterprise Resource Planning

Solusi ERP lengkap untuk industri
distribusi

2000+

MODUL

AI

ASSISTANT

SaaS

/ ON
PREMISE

Bahasa Indonesia Edition — brosur.xerpium.com

Ekosistem Distribusi Enterprise-Grade

XERPIUM DISTRIBUTION adalah ekosistem modul distribusi yang dibangun di atas XERPIUM 18 — mencakup Zone Management, Principal & Discount, Route & Manifest, Inventory Transfer, Seasonal Forecast, Site Visit, Sales Target, dan Approval Workflow.

Region (dist.region)

Regional Grouping — Wilayah besar: Sumatera, Jawa, Kalimantan, dll

Hierarchy — Region → Area → Zone

Code — Kode region unik

Area Count — Hitung otomatis jumlah area

Area (dist.area)

Sub-Region — Pembagian wilayah tingkat menengah

Region Link — Terkait ke region via Many2one

Zone Count — Jumlah zone dalam area

Active Status — Aktif/non-aktif

Zone (dist.zone)

Basic Unit — Wilayah terkecil dalam hierarki distribusi

Customer Link — One2many ke res.partner (customer)

Customer Count — Hitung otomatis jumlah customer

Area Link — Terkait ke area (with store=True region)

Notes — Catatan khusus per zone

Salesman Territory (dist.salesman.territory)

Assignment — Salesman di-assign ke zone tertentu

Date Range — Periode penugasan (start/end date)

Unique Constraint — 1 salesman per zone (UNIQUE)

Related Fields — area_id & region_id dari zone

Principal & Discount (dist.principal)

Principal Management — Data principal/supplier barang distribusi

Discount Scheme — Skema diskon wajib dari principal ke customer

SO Integration — Diskon otomatis terapkan di sale order

PO Integration — Purchase order ke principal

Product Link — Product template terkait principal

Delivery Route & Manifest (dist.delivery)

Route Management — Rute pengiriman harian

Delivery Order — DO dari stock picking dengan sequence

Daily Manifest — Kumpulan DO per rute/hari

POD — Proof of Delivery digital

Fleet Integration — Kendaraan & driver via fleet module

Wizard — Create delivery from sale order wizard

Inventory Transfer (dist.inventory)

Internal Transfer — Antar gudang dengan approval ganda

Barcode Scan — Scan lokasi & barang via barcodes module

Location Label — Cetak barcode label per lokasi

Dynamic Stage — Configurable workflow via xerpium_dynamic_stage_stock

Seasonal Forecast (dist.forecast)

Season Categories — Ramadan, Lebaran, Musim Hujan, Back to School, dll

Stock Forecast — Prediksi kebutuhan stok berdasarkan musim

Auto Cron — Forecast computation otomatis via cron

Wizard — Generate forecast dari data historis

Inventory Integration — Rekomendasi pembelian dari forecast

Visit Plan (dist.visit.plan)

Plan Schedule — Rencana kunjungan salesman per hari

Visit Types — Sales call, canvassing, collection, survey

Route Optimization — Urutan kunjungan berdasarkan zona

Status Tracking — Planned → Done → Cancelled

Visit Log (dist.visit.log)

On-Site Report — Catatan hasil kunjungan real-time

Photo Evidence — Dokumentasi display & kondisi toko

Order Capture — Catat pesanan langsung dari lapangan

Geo Tagging — Lokasi kunjungan via koordinat

Collection Payment (dist.collection.payment)

On-Site Collection — Tagih pembayaran langsung di toko

Payment Methods — Cash, Transfer, QRIS

Invoice Link — Terkait ke account.move (piutang)

Real-time Settlement — Update status pembayaran langsung

Sales Target (dist.sales.target)

Monthly Target — Target penjualan per salesman per bulan

Principal Target — Breakdown target per principal

Realisasi vs Target — Tracking percentage pencapaian

Report Integration — Laporan via report_id_distribution

Dashboard View — Visual performance sales vs target

Dynamic Stage Approval Distribusi

dist_approval menyediakan approval workflow untuk SO dan PO distribusi dengan auto-approve, credit check, dan discount check.

Sales Order Approval

Auto-Approve — SO dengan nilai di bawah limit otomatis approve

Credit Check — Cek plafon piutang customer

Discount Validation — Diskon di luar batas perlu approval

Stage Config — Custom stage per company via dynamic_stage_sale

Purchase Order Approval

Budget Check — Validasi anggaran pembelian

Principal Limit — Batas pembelian per principal

Multi-Level — Supervisor → Manager → Director

Stage Config — Custom stage via dynamic_stage_purchase

Dashboard Distribusi — Dashboard Studio

vit_dashboard_distribution untuk KPI distribusi. 19 jenis chart, dual data source (ORM + SQL), AI auto-generate.

AI Dashboard Features

Auto-Generate — Natural language → dashboard via DeepSeek

NL → SQL — Natural language → SQL query real-time

Chart Insight — AI analisis tren, peak, anomaly

Copilot Chat — SSE-streamed chat dengan konteks dashboard

Jurnal Akuntansi Distribusi

Alur jurnal dari pembelian principal hingga penjualan ke customer — terintegrasi penuh dengan account.move.

Fitur Akuntansi Distribusi

Principal Discount — Diskon otomatis dari principal scheme

Multi-Warehouse — Valstok per cabang/gudang

Collection Payment — Pencatatan pembayaran dari lapangan

Consignment — Barang konsinyasi tracking

Commission — Komisi salesman dari penjualan

Integrasi Cross-Module

Distribusi terintegrasi penuh dengan seluruh ekosistem XERPIUM.

Distribusi ↔ Sales

SO auto-apply principal discount

Sales target per salesman

Approval workflow untuk SO

Distribusi ↔ Inventory

Stock transfer antar gudang

Barcode scan lokasi & barang

Forecast stok berdasarkan musim

Distribusi ↔ Fleet

Route & manifest delivery

Kendaraan & driver assignment

POD digital & photo evidence

Distribusi ↔ Accounting

Auto journal dari SO/PO

Collection payment from field

Commission calculation

Distribusi ↔ Dashboard

vit_dashboard_distribution KPI

Sales target achievement

Delivery performance metrics

Distribusi ↔ Dynamic Stage

Configurable SO/PO workflow

Auto-approve, credit check

RBAC stage access

Distribusi ↔ Field Visit

Visit plan & log integration

On-site order capture

Collection payment lapangan

Distribusi ↔ AI Assistant

"Target sales bulan ini untuk salesman X"

"Buat delivery order dari SO/001"

"Tampilkan forecast stok Ramadan"

"Realisasi visit vs plan minggu ini"

Galeri & Video Demo



XERPium Distribution Demo

► youtube.com/watch?v=ZCMPAR0bKjk

Xerpium ERP — xerpium.com

Hubungi kami untuk demo gratis

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